

# SCORE Program Curriculum

<b>SCORE Competency Category</b>	<b>Course Name on The Learning Center (TLC)</b>	<b>Course ID #</b>	<b>Exam ID #</b>	<b>Exam Status</b>
1. ASP (HP Care Pack)	"Selling HP Care Pack Services"	00113295	HP2-E24	Available from Prometric
2. ASC (Mission Critical Support, Data Center Services, Server Services and Storage Services)	"Selling HP Care Pack Value Services"	00113297	HP2-E25	Available from Prometric
3. HP Proactive Select	New HP Proactive Services	00093650	HP3-R04	Complete (\$0/attempt)
4. HP Relocation	Channel Relocation Services	00093652	HP3-R08	Complete (\$0/attempt)
5. HP Education	Partner podcast (part of HP Education and Relocation Service Marketing Kit CD)	00112251	HP3-R12	Complete (\$0/attempt)
6. HP Finance	None in TLC but Fact Sheet (and its URL reference) has detailed information	n/a	HP3-R11	Complete (\$0/attempt)

100 Possible Points per Category for a Total Possible Points: 600

Additional SCORE Competency Categories may be added at a later date, which would increase the Total Possible Points available to those reseller and ECP reps taking the new Courses and associated Exams.

