

MY Money Spiff



Who Says Money Doesn't Grow on Trees?

If you're an Arrow Reseller Sales Rep, you're in the right spot to earn BIG Money with the **MY (Multi-Year) Money Spiff**.

How Does It Work?

Whenever you upgrade a customer's one-year Care Pack opportunity to an HP multi-year (MY) Care Pack Order, you will receive a graduated payment, depending on whether it is a three-, four-, or five-year HP Care Pack.

Reseller Reps:

- 3-Year Care Pack - EARN \$250.00 (minimum Care Pack total of \$75K)
- 4-Year Care Pack - EARN \$500.00 (minimum Care Pack total of \$150K)
- 5-Year Care Pack - EARN \$1,000.00 (minimum Care Pack total of \$250K)

IMPORTANT: Payout is based on a deal basis (not a per order basis). Promotion is for new solutions only (add-on orders do not qualify). The Flexible Care Pack value will be based on Partner buy price, and promotion is limited to Flexible Care Packs.

Deadline

January 31, 2010

For More Information

For any questions you may have about the MY Money Spiff, contact Holly Sell at 770.625.7881 or hsell@arrow.com.

Terms and Conditions – HP Partners

- Promotion is for new solutions only (add-on orders do not qualify).
- Payouts are on a per deal basis (not a per order basis).
- Deal Registration is required by the Arrow ISR by e-mailing Holly Sell once a partner P.O. is received. Information to include within the e-mail is the partner name, contact name, Partner P.O. #, care pack # of years, and confirmation that the order is for a new solution.
- Arrow ECS reserves the right to change, cancel, shorten or extend the promotion at any time without notice.
- Qualified and confirmed HP partner rewards will be paid on the backend of the transaction as a Credit Memo only for partners.
- Program can be combined with HP offerings.
- This is a U.S. only promotion.
- Product returns may require refund of partner and sales representative rewards or may subject future program rebate to offset or forfeiture. Your participation in this program is your authorization to any such deduction in the future.
- Partners must be tiered to Arrow ECS and be an authorized HP Business Development Partner at the time of the reward in order to be eligible for payment.
- Arrow ECS management is the final judge on any decisions that are made regarding the promotion.
- This program is available on a first-come, first-served basis. Once funding is extinguished, this program will terminate.